

## Project – NAVCA Tender Support Project

**The NAVCA Tender Support Project was delivered through the National Programme for Third Sector Commissioning, led by the Improvement and Development Agency. The Project aimed to improve the ability of third sector organisations to bid to deliver public service contracts.**



### Key Actions

Pulse Regeneration was selected as a preferred consultancy to provide one to one tender guidance, advice and support to senior managers of third sector organisations. Support included assessment of the organisations readiness for tendering, developing pricing models and structures, guidance on policies, systems and procedures for tendering, as well as analysing and improving draft tender submissions and supporting organisations to prepare for interviews.

### Achievements

- Provided one to one technical tender guidance, advice and support to 16 senior managers of third sector organisations
- Increased the tender and business skills of the 16 organisations to assist them to win contracts and help towards sustainability of their organisation
- Provided each third sector organisation with a Pulse Regeneration Tender Readiness Checklist to assist with their on-going development

***“Pulse Regeneration Team have given us the confidence to move towards the tendering process by their well thought out toolkit and friendly advice. Pulse have led us into the unknown step by step without being judgemental. No question was too small or too big to answer. We now feel that we are in a better position to approach the PQQ and tendering stage that we would not have been 6 months ago. Thanks to Pulse for thier patience, clear reasoning and approachable manner, no matter how many times I called or emailed I always had an excellent service.”***

**Tina Hanson-Jones**, Housing and Support Manager  
Camphill Houses

**For further details about how Pulse Regeneration can help, please contact us.**

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